vs. last year

Queensland Country Tourism, July 2024



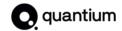
Economic	
\$540M	+2.2%
Total visitation spend	vs. last year
856K	-2 3%

856K	-2.3%
Total visitation count	vs. last year
Private Transport	+5.2%

Events	
19 July	+3.4%
Highest spending day	vs. same day last year
\$488M Total monthly day spend	+1.7% vs. last year
\$52M	+0.7%
Total monthly night spend	vs. last year

Visitor	
Private Transport	59.5%
Top category preference	penetration
65+	22.3%
Top age band	of visitors
Retiree	22.4%
Top lifestage	of visitors





Highest spend growth category

Queensland Country Tourism - Excluding Destination Residents, July 2024



	Economic
--	----------

\$93M +1.5%

Total visitation spend vs. last year

392K -5.0%

Total visitation count vs. last year

Breweries and Wineries +6.5%

Highest spend growth category vs. last year



Visito

Private Transport 57.1%

Top category preference penetration

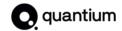
65+

Top age band of visitors

Retiree 22.1%

Top lifestage of visitors





Queensland Country Tourism - Goondiwindi, July 2024



Economic
\$14M
Total visitation spend
47K

Total visitation count	vs. last year
Restaurants	+47.8%
Highest spend growth category	vs. last year

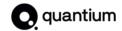
+0.7%	
vs. last year	ŀ
-2.5%	,
vs. last year	٦
+47.8%	,
vs. last year	-

Events	
19 July	-10.5%
lighest spending day	vs. same day last year
513M otal monthly day spend	-2.1% vs. last year
\$1.7M	+6.8%
otal monthly night spend	vs. last year

Visitor	
Private Transport	66.0%
Top category preference	penetration
65+	29.0%
Top age band	of visitors
Retiree	29.3%



Top lifestage



of visitors

Quick reference definitions



Total visitation spend

CBA's market share extrapolated to be nationally, or 100% representative of electronic customer transaction dollar spend for the selected month.

Total visitation count

Nationally representative customer count based on those who have a postal code address located 10 kilometres or more from the postal code addresses within the LGA or Town. Visitors cannot reside in the same LGA or Town as the destination they have transacted within.

Highest growth category

The category with the highest percentage growth in absolute transaction dollar spend amount for the selected month.

Total monthly day spend

Total electronic customer transaction dollar spend between 6am and 6pm.

Total monthly night spend

Total electronic customer transaction dollar spend between 6pm and 6am.

vs. last year

The percentage difference compared to the same month of the previous year.

Penetration

The percentage of visitors within the selected LGA or Town population who have made an electronic transaction within the industry or brand during the past 12 months.

Brand affinity

A measure of how much more likely a group of customers (target visitors) are to transact with an industry or brand than a wider population (base customers) during the past 12 months.

Top category preference

The category with the highest absolute transaction dollar spend amount for the selected month.

Top age band

The age band with the highest absolute transaction dollar spend amount for the selected month.

Top lifestage

The lifestage with the highest absolute transaction dollar spend amount for the selected month.





Disclaimer



This Advanced Analytics Report (Report) is provided by CommBank iQ, a joint venture between Commonwealth Bank of Australia ABN 48 123 123 124 (Commonwealth Bank) and The Quantium Group Pty Ltd and is based on information available at the time of publishing.

The Report is confidential and is provided to you on the condition that you will not disclose its contents to any third parties other than your directors or employees, without the prior written consent of CommBank iQ. This obligation will not apply if the information is available to the public generally (except as a result of a breach of a confidentiality obligation) or you are required to disclose it by law. The Report is provided subject to the terms and conditions contained in the Engagement letter and Standard Terms and Conditions.

CommBank iQ has taken reasonable steps to ensure that the information in this Report is correct and any opinions, conclusions or recommendations are reasonably held or made as at the time of its compilation but no warranty is made as to accuracy, reliability or completeness.

To the extent permitted by law, neither Commonwealth Bank and its subsidiaries (Commonwealth Bank Group) nor The Quantium Group Pty Limited and its affiliates (Quantium) accept liability to you or any person for loss or damage arising from the use of this Report. The contents of this Report should not be relied upon by you or any third party in making business or other decisions. This Report is not a substitute for professional advice.

Any opinions, conclusions or recommendations in this Report are subject to change without notice and CommBank iQ is under no obligation to, and does not, update or keep current the information contained in this Report.

The Report has been prepared for informational purposes only and does not take into account the objectives, financial situation or needs of any particular person. For this reason, any person should, before acting on the information in this Report, consider the appropriateness of the information, having regard to their objectives, financial situation and needs and, if necessary, seek appropriate professional advice.

This Report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject the Commonwealth Bank Group to any registration or licensing requirement within such jurisdiction.

This Report may contain proprietary data of Commonwealth Bank that is sourced from Commonwealth Bank's internal systems and may include, but is not limited to, credit card transaction data, merchant facility transaction data and applications for credit. This Report may also include the data from third parties which have been matched to Commonwealth Bank data. Whilst Commonwealth Bank takes reasonable steps to ensure that its proprietary data is accurate as at the time of compilation of this report, Commonwealth Bank makes no representation or warranty as to the completeness of the data, as it may not reflect all trends in the market. Any reliance on this information is at your own risk.

Any Commonwealth Bank customer data used or represented in this Report is anonymous and de-identified before analysis and is used and disclosed in accordance with the Commonwealth Bank Group's <u>Privacy Policy Statement</u>. By receiving a copy of this Report you acknowledge and agree that you will not use, manipulate or interpret the information to identify any individual or entity.

All material presented in this Report, unless specifically indicated otherwise, is under copyright to the Commonwealth Bank Group. None of the Report, its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior written permission of the Commonwealth Bank.

Commonwealth Bank maintains policies and procedures designed to minimise the risk that officers and employees are influenced by conflicts of interest and improper disclosure of confidential information.



